

MAJ: 986-4
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

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1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

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<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2005

(California Government Code sections 12586 and 12599)

11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



986-4

Name and Address of Commercial Fundraiser for Charitable Purposes:

CF No. 986 ✓
CHARLOTTE DOBBS & CO.
Name of commercial fundraiser for charitable purposes
2730 WILSHIRE BLVD # 550
Address of commercial fundraiser for charitable purposes
SANTA MONICA, CA 90403
City, State, and ZIP Code of commercial fundraiser for charitable purposes

Name and Address of Charitable Organization:

CT No. 95-2904053 F.E.I.N. No. 95-2904053
INSTITUTE FOR THE REDESIGN OF LEARNING
Name of charity
1137 HUNTINGTON DRIVE
Address of charity
SOUTH PASADENA, CA 91030
City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

30th Anniversary Dinner held (on) (from) NOV 20, 2005 to , 20
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	<u>28,025.00</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)	_____	F.
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.

G. TOTAL REVENUE

28,025.00 G.1

2. EXPENSES

A. Fees or commissions	_____	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	<u>1,200.00</u>	F.
G. Postage & mailing service	<u>1,647.58</u>	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge including dinner	<u>13,613.17</u>	K.
L. Permits	_____	L.
M. Other expenses: (Specify)	_____	M.
a. <u>Printing</u>	<u>4,890.63</u>	Ma.
b. <u>Awards</u>	<u>1,102.29</u>	Mb.
c. <u>Decorations</u>	<u>503.36</u>	Mc.
d. <u>Misc. office expense</u>	<u>230.77</u>	Md.

N. TOTAL EXPENSES

23,187.80 N.

BRX

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3. Amount to charity (subtract line 2N from line 1G)

4,837.20 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes
(to be completed by charity)

4,200.00 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)

5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)

637.20 6. ✓

7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes ☒ No If "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.